DEPARTMENT OF STATE A/CDC/MR P810023-1714
REVIEWED BY HSO DATE 5/21/82
DS☐or XDS☐EXT. DATE
S AUTH. REASON(S)
NDORSE EXISTING MARKINGS ☐
ECLASSIFIED☐ RELEASABLE☑
ELEASE DENIED☐
A or FOI EXEMPTIONS

A06106

Congress of the United States
House of Representatives
Washington, D.C. 20515

52 S R

ACTION
is assigned to
EA

February 24, 1981

The Honorable Alexander Haig
Secretary of State
Department of State
Washington, D.C. 20520

Dear Secretary Haig:

Three of America's most experienced and respected suppliers of rail transit equipment have combined their efforts and formed the USA Consortium. The objective of this union is to provide the metropolitan government of Seoul, Korea with one of the world's most modern, efficient and dependable transit systems for the Seoul Subway Lines 3 and 4.

The USA Consortium Companies, WABCO Westinghouse, The Budd Company and Westinghouse Electric Corporation, all located in Pennsylvania, have a successful history of partnerships in transit systems applications spanning more than three decades as well as known experience in project implementation identical to that which is needed in Seoul. These factors of extensive technical experience and field experience will assure an optimally designed system using equipment and technology proven safe, practical and reliable in revenue service.

The Consortium's bid of $307 million is the lowest base price bid for the 402 Seoul cars. However, the financing arrangements for the package make the bid far less attractive in light of those which have been offered by other bidders, all with a higher base price. The Consortium is working with financing officials to improve those arrangements so that this may well change the attractiveness of their bid to Korea.

In light of these strengths in the Consortium package, its long-term impact on the economic, labor and business communities of Pennsylvania and the nation, we ask that you give every support

From: Charles F. Dougherty and others

(2)

to [illegible] venture especially during this time of renewal [illegible] between the United States and the Republic of South Korea.

We appreciate your consideration and support of this important matter.

Sincerely,

Charles F. Dougherty, M.C.

Raymond F. Lederer, M.C.

Don Ritter, M.C.

Thomas M. Foglietta, M.C.

Joseph M. McDade, M.C.

William F. Clinger, M.C.

Bob Edgar, M.C.

Eugene V. Atkinson, M.C.

Richard T. Schulze, M.C.

William H. Gray, III, M.C.

James K. Coyne, M.C.

Doug Walgren, M.C.